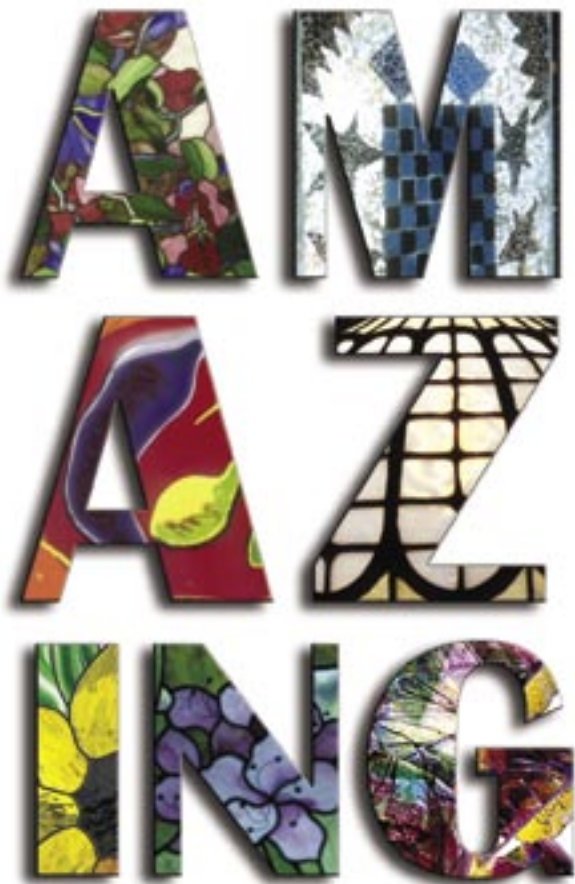


YOUR



(Hometown)

GLASS

CRAFT

RETAILER

Few crafts encompass as vast an array of materials, tools and techniques as



glass crafting. So glass craft professionals need an extraordinary amount of experience and expertise. Add teaching and managing a small family business into the mix and you have the *Amazing Glass Craft Retailer*.

Here are just a few of the ways your local retailer earns your patronage.

Expertise . . .

Your local retailer is your best source of knowledge and information, and they are ready and willing to help when you need it. Quick question? Just call. More serious problems? Bring in your project and get some hands-on assistance. Your retailer offers this kind of help in return for your support when it comes time to buy materials and supplies. Your passion is their business and your patronage helps assure that glass crafting thrives in your community.

Selection . . .

Your Glass Craft Retailer invests in a wide selection of art glass and specialty supplies so that you'll have materials to match your imagination and inspiration to fuel it further. Anonymous Craft Stores are limited to carrying only the staples, in limited sizes – not the super-specialties that make our craft so wondrous.





NEW!

We glass lovers thrive on *NEW!* *NEW* is exciting and your Glass Craft Retailer is where *NEW* is found first. Creativity is the name of the game and new materials are a prime inspiration. There is a constant and endless flow of creative new glass, gadgets and goodies that your retailer strives to keep up with. Anonymous Craft Stores go years (really!) with no change in their line of basic supplies.



Variety . . .

Your hometown takes pride in everything you need – not just the basic commodities. Travel on down to the Anonymous Craft Store. See anything having to do with fusing? Slumping? Sandblasting? See any supplies for Tiffany lamps? Kaleidoscopes? Clocks? How about those little necessities like box hinges, foil crimpers, grinder heads and flux brushes? Any brass came or mirror sealant? Your retailer is a one-stop-shop for *everything* glass craft *and* the expertise to back it up.



Peace of Mind . . .

Get a little nervous ordering glass from a catalog? Do you think they're taking their time to pick out *just the right piece* for your needs? How 'bout this: ever try to *return an item* over the Internet? Your Retailer is your best friend in art glass. They work hard to help you succeed and their very survival depends on your ongoing satisfaction. When you need help choosing a color or texture, you know where to go. Want to try a tool before you buy it? No problem. Unhappy with a purchase? Discuss it face to face at your local retailer and count on going home satisfied.





Community . . .

Glass lovers gather at their local retailer for workshops, classes, exhibits, demonstrations, and sometimes, just to visit. Try “dropping by” your local *catalog* on a Saturday morning for a cup of coffee, to chat about what you love and see what’s on the tables. Try making a new friend at the Anonymous Craft Store. Your retailer is the center of your art glass community. When you support them you support the future of art glass in your town and neighborhood, among *your* friends and family.



Your retailer is 100% dedicated to earning your ongoing business through personal service and advice, providing *everything* you need at the best prices they can offer, and assuring your satisfaction with what you buy. More important, your retailer provides an atmosphere where enthusiasts gather and share their passion for this magical material called glass. No doubt, your Retailer is in love with the craft of glass in all its forms and variety. *That's* why they're in the business—to spend their days immersed in glass art and in the midst of others who share that affection. You are part of the family!

